



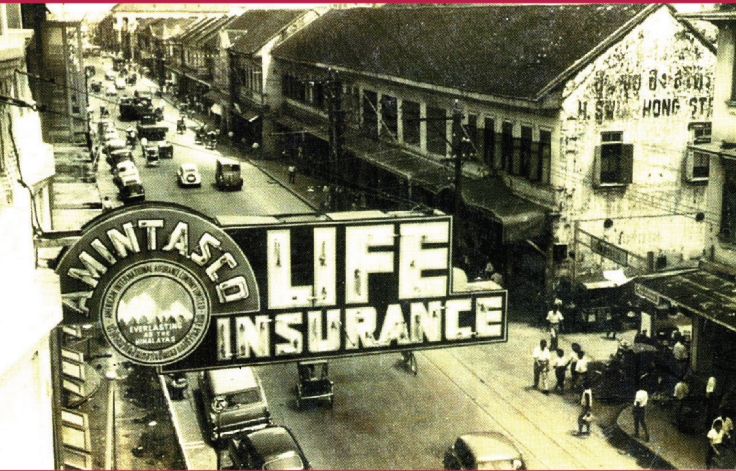
AIA THAILAND 2018

www.aia.co.th



AIA THAILAND

Established in 1938



More than 60,000
agents nationwide¹



Servicing
5.5 million customers¹



Over
8,400,000 policies¹

1 out of every 3

life insurance policies in Thailand
is written by AIA¹

Covering nearly 35%

of all life sum assured in the country¹

Maximizing AIA Financial Advisors with
15 AIA FA Centres
nationwide



Spearheading the life insurance
industry in pioneering
iPOS+ & AIA iService
applications for sales and
customer support



#1 MDRT
in Thailand with
1,255 MDRT
qualifiers²



Having the highest number of
unit linked sales¹
and **IC-licensed**
agents³



Remarks :

1. Data from TLAA Annual Report 2016
2. Data as of 15 February 2018

3. Statistics of active investment analysts, from website of The Securities
and Exchange Commission, last updated 25 February 2018
4. Data as of February 2018

AIA Vitality

The science-backed wellness programme that encourages real change in people's health through attractive benefits and premium discounts to create a society where people

**Live Healthier,
Longer, Better Lives**



**We are truly committed to
make a positive difference
to Thai society**

AIA School Library
35 Libraries⁴

AIA Operation Smile
Repairing facial deformities for 2,412 children⁴

AIA New Legs New Life
3,200 prostheses⁴

AIA Sharing A Life Day
Helping people live healthier, longer, better lives
with up to 40,000 volunteers participating in one-day
event across the country

**Donating up to 2,000
Survival Kits / year**

AIA Football Clinic
Enhancing football skills
for up to 5,000 children
since 2012



**THESE AWARDS are proof
of our determination to be
the undisputed #1 life
insurer in all key aspects
of our business**

 **Best Management Award 2016**
From Office of Insurance Commission (OIC)

 **The Most Powerful Brand of Thailand**
From Chulalongkorn University (3 consecutive times)

 **AMCHAM Corporate Social Responsibility
Excellence Recognition (ACE) with the
Gold status**
(6 consecutive years of ACE recognition)

 **The Most Admired Brand**
From BrandAge magazine (18 consecutive years)

 **Best Commercial Development and Best
Commercial Architectural Design Award**
At The Thailand Property Awards 2014-2015





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